



# PATRICK R. STONICH BSN, BS, RN, CLNC

Bath, Pennsylvania, United States

 pstonich@mac.com

 2158047081

 [linkedin.com/in/patrick-r-stonich-bsn-bs-rn-clnc-16b4626](https://www.linkedin.com/in/patrick-r-stonich-bsn-bs-rn-clnc-16b4626)

## Summary

A detail-oriented and approachable executive with 17+ years of experience in operations, healthcare management, consulting, and scalable healthcare organizations, with a passion for delivering patient-centered care to individuals and families. Excelling at leveraging people and processes to deliver positive outcomes. Key strategist for researching, developing, and executing new business, expanding to existing services, and implementing workflows in complex organizations to grow into successful revenue producers. An influential leader in helping others understand, contribute and drive potential to continue to challenge the organization. Leading with trust, integrity, and a hands-on approach to the whole operation creates a better working atmosphere that promotes fresh ideas and recognition.

## Experience



### Program Director

#### OnPoint Legal Nurse Consulting

May 2023 - Present

Program Director and Business Development for Legal Nurse Consulting Agency. Coordinate medical-legal related cases through pre-litigation discovery through trial. Work with other Program Directors to review medical records and assist with placing medical experts to support cases. Assist agency with Marketing and Business Development.



### Clinical Consultant

#### HealthCare Link

Jan 2023 - Present

Clinical Nurse Consultant (RN) with the responsibility of:

- Reviewing documentation for eligibility requirements and adherence to Standards of Care/
- Implementation of Policy and Procedure and compliance review.
- Expert in Standard of Care in Home Health, Hospice, and Long-Term Living communities.
- Content creator for Federal and State healthcare Policy and Procedures in Home Health and Hospic



### Founder / Certified Legal Nurse Consultant

#### Trickle Creek Group LLC

Oct 2015 - May 2023 (7 years 8 months)

Founded a Legal Nurse Consulting group focusing on Home Healthcare, Hospice, and long-term care cases. Assist attorney clients and firms in locating expert witnesses and clinical experts.

- Offered expertise in medical research and screening, MCO, toxic tort, and product liability.
- Assisted attorneys nationwide in trial preparation, expert witness coordination, and case screening.
- Delivered comprehensive reports to support cases.
- Supported various cases, including wrongful death, nursing home neglect, assisted living neglect and abuse, home care neglect and abuse, and wound care
- Create project timelines for the team to remain on task.

- Develop and implemented marketing strategy and retention program for conferences and individual firms.
- Successfully supported over 300 litigation cases with positive outcomes for client



## **Subject Matter Expert**

### **Cinematic Health Education**

Feb 2022 - Apr 2023 (1 year 3 months)

Assisting with reviewing scripts and training videos for content for healthcare training and education.

- Videos are specific to Home Health and Certified Nursing Assistant training.
- On-site Subject Matter Expert to train and supervise talent related to proper techniques in nursing and home health aide processes.
- Reviewed final product for terminology and content consistency, making recommendations to producers and directors related to Standards of Care.



## **Chief Executive Officer and Chief of Nursing**

### **AT HOME HEALTH SERVICES LLC**

Apr 2005 - May 2023 (18 years 2 months)

Chief Executive Officer and Chief of Nursing for Medicare Certified Home Health Agency licensed in Pennsylvania.

- Manage Nursing and Non-Nursing staff. Oversee training and in-services for all staff members.
- Develop and implement all Policies and Procedures in compliance with Federal and State Regulations/Standards.
- Strategize expansion and implement company initiatives.
- Generate new business through marketing campaigns and outreach.
- Achieved award for being in the top 25% in the nation for Home Healthcare related to quality standards.
- Responsible for Federal and State compliance, licensure, and site visit coordination.
- Administered and executed all Medicare guidelines as Compliance Director for Accreditation.
- Oversaw contracts with Assisted Living Facilities and provided staffing and skilled care per contract and plan of care.
- Instructor for TJUH community health Nursing rotation. Responsible for training and leading 30 Bachelor level Nursing Students.
- Oversaw a \$5M budget, providing operational, financial, and strategic leadership.
- Responsible for implementing and maintaining all Federal and State regulations in line with accepted and recognized Standards of Care. Provided skilled care, staffing, and supervision to local Skilled Nursing Facilities on a contractual basis. Supervised LPNs and managed plans of care for established patients.



## **Director of Nursing Services**

### **At Home at Parkland**

Sep 2014 - May 2022 (7 years 9 months)

Owner and Operator of 47-bed Assisted Living Facility focusing on long-term care, Palliative Services, and Hospice Care.

- Developed and implemented strategic methodology on systems improvement while maintaining and cultivating new and existing relationships with providers.
- Responsible for implementing and maintaining all Federal and State regulations in line with accepted and recognized Standards of Care.

- Maximized branding exposure, customer traffic, and sales by developing and executing marketing programs
- Planned and allocated operational budgets of \$3M annually.



## Registered Nurse

### Jefferson Health

Jan 2004 - Jan 2007 (3 years 1 month)

- Managed 4 critically ill patients per shift in Cardiac Care Unit, Emergency Department, or Medical ICU.
- Provided all aspects of patient care and nursing procedures with dedication and commitment while following established Standards of Care.
- Supported patients for pre-and post-operative open-chest surgeries.
- Managed and supported discharge planning for a seamless transition to home or rehabilitation facilities.
- Worked in collaboration with Medical Team to develop a plan of care, treatment plans, as well as case management plans for optimal outcomes.
- Served as a preceptor to new nurses for training on the unit, and clinical instructor for nursing students for community health rotation.



## Government Studies Research Coordinator

### Philadelphia FIGHT

Jan 2001 - Jan 2004 (3 years 1 month)

Coordinated industry trials and supervised quality assurance for research team. Assisted regulatory department. Developed databases, forms and reports, and recruitment procedures. Visited and monitored patients. Strategized and set policies for studies based on protocol.

- Coordinated two industry trials testing drug resistance.
- Managed CPCRA trials involving four studies and following 123 patients.
- Directed guidelines and procedures for clinical trials on HIV/AIDS, including review of new protocols, submission to IRB, and implementation of study to staff.
- Presented findings to Department of Health and Human Services.
- Established training program to instruct staff on research protocols.

## Education



### Jefferson Health

BSN, Registered Nursing/Registered Nurse

May 2004 - May 2005



### Vickie Milazzo Institute, Houston Texas

Certified Legal Nurse Consultant Certification, Legal Nurse Consultant

2015 - 2016



### Fox School of Business at Temple University

Bachelor of Science (BS), Business, Management, Marketing, and Related Support Services

2000 - 2002

BS in Business



### **Mount St. Mary's University**

Business Administration and Management, General

1995 - 1998

Undergraduate Studies

## **Licenses & Certifications**



**Registered Nurse** - New Jersey Board of Nursing

Issued May 2023 - Expires May 2025

26NR25033100



**Certified Legal Nurse Consultant** - LegalNurse.com



**Registered Nurse** - Pennsylvania Department of State

RN564750



**Registered Nurse** - STATE OF FLORIDA DEPARTMENT OF HEALTH

RN9623407



**Registered Nurse** - Virginia Department of Health

Issued Mar 2023 - Expires Sep 2024

0001318945



**Registered Nurse** - The State of New York

Issued Mar 2023 - Expires Feb 2026

876309

## **Skills**

Business Development • Executive Level Management • Subject Matter Experts • Legal Nurse Consulting  
• Nursing • Healthcare • Home Care • Hospitals • Healthcare Information Technology • Wound  
Care

## **Honors & Awards**



**Star Employee Recipient, Thomas Jefferson University Hospital (2006)**



**Philadelphia 100 Award for Fastest Growing Privately-Held Company in Philadelphia (2007)**



**Young Entrepreneur Award (2007)**

 **Jefferson Alumni Award for Emerging Leader (2014)**

 **40 under 40 Award for CEO of the Year, Lehigh Valley (2015)**

 **Healthcare Hero of Lehigh County (2016)**